

Market Update Week 2-10-14 & Prepping For Tax Time!!

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Thomas Cymer CFP® CRPC® Presents:

# WEEKLY ECONOMIC UPDATE

February 10, 2014

**WEEKLY QUOTE**

"Get the facts, or the facts will get you. And when you get them, get them right, or they will get you wrong."

- Thomas Fuller

**WEEKLY TIP**

Double-check your eligibility for major federal tax credits (AOTC, EITC, child or dependent care credit, adoption expenses credit, Saver's Credit and others). Dollar-for-dollar tax credits are more valuable than tax deductions.

**WEEKLY RIDDLE**

It sits when it stands. It walks in jumps. It can grow up to 8' tall. What is it?

**Last week's riddle:**

Joe showed up at a business meeting fresh and alert, even though he had not slept a wink during any of the past four days. Why wasn't he tired?

**Last week's answer:**

He had slept during the past four nights.

**WAS IT THE WEATHER, OR THE ECONOMY?**

For a second straight month, hiring was weak. Employers added 113,000 jobs in January, and while the unemployment rate ticked down to 6.6%, the Labor Department's latest report came with some caution flags. Private-sector payrolls expanded by 142,000 new positions, but 29,000 federal workers were let go and there were actually job cuts in the booming health care sector. In 2013, the U.S. workforce expanded by an average of 194,000 jobs a month. The February jobs report will either reject or confirm suspicions of a weakening labor market.<sup>1</sup>

**ISM INDICES FLASH DIFFERENT SIGNALS**

Wall Street did not expect the Institute for Supply Management's January manufacturing PMI to drop to 51.3 from the (revised) December reading of 56.5. Economists surveyed by Briefing.com forecast a January reading of 56.0. ISM's service sector PMI improved a full point to 54.0 in January.<sup>2</sup>

**FACTORY ORDERS SLIP; SO DO AUTO SALES**

The Census Bureau recorded a 1.5% December retreat in factory orders, offsetting an equal December gain. Although Chrysler and Nissan reported January sales gains, other major automakers did not as fewer Americans purchased cars last month due to the miserable weather across much of the nation. In January, auto sales were down 3.0% year-over-year.<sup>2,3</sup>

**STOCKS REBOUND, ADVANCE FOR THE WEEK**

Investors bought back into stocks Thursday and Friday, offsetting last Monday's major plunge. That resulted in the following weekly performances: DJIA, +0.61% to 15,794.08; NASDAQ, +0.54% to 4,125.86; S&P 500, +0.81% to 1,797.02.4

**THIS WEEK:** Nothing major is scheduled for Monday. On Tuesday, Federal Reserve chair Janet Yellen delivers the central bank's semi-annual report on monetary policy to Congress, and the market considers earnings from TripAdvisor, CVS/Caremark, Sprint, PG&E, Western Union, Mosaic, and Dean Foods plus data on December wholesale inventories. Wednesday offers earnings from Cisco, CBS, Applied Materials, Whole Foods, NVIDIA, Deere, NetApp, MetLife and Fidelity. More earnings arrive Thursday - Avon, PepsiCo, Agilent, Nielsen, Kraft and Goodyear - plus reports on January retail sales and December business inventories. This month's preliminary University of Michigan consumer sentiment index comes out Friday, as does the Fed's report on January industrial output.

% CHANGE	Y-T-D	1-YR CHG	5-YR AVG	10-YR AVG
DJIA	-4.72	+13.27	+18.15	+4.91
NASDAQ	-1.21	+30.35	+31.84	+9.99
S&P 500	-2.78	+19.06	+21.38	+5.73
<b>REAL YIELD</b>	<b>2/7 RATE</b>	<b>1 YR AGO</b>	<b>5 YRS AGO</b>	<b>10 YRS AGO</b>
10 YR TIPS	0.53%	-0.58%	1.82%	1.79%

Sources: USATODAY.com, bigcharts.com, treasury.gov - 2/7/14<sup>5,6,7,8</sup>

Indices are unmanaged, do not incur fees or expenses, and cannot be invested into directly. These returns do not include dividends.

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## Organizing Your Paperwork for Tax Season

*If you haven't done it, now's the time.*

Provided by Thomas Cymer CFP® CRPC®

**How prepared are you to prepare your 1040?** The earlier you compile and organize the relevant paperwork, the easier things may be for you (or the tax preparer working for you) this winter. Here are some tips to help you get ready:

**As a first step, look at your 2012 return.** Unless your job, living situation or financial situation has changed notably since you last filed your taxes, chances are you will need the same set of forms, schedules and receipts this year as you did last year. So open that manila folder (or online vault) and make or print a list of the items that accompanied your 2012 return. You should receive the TY 2013 versions of everything you need by early February at the latest.

**How much documentation is needed?** If you don't freelance or own a business, your list may be short: W-2(s), 1099-INT(s), perhaps 1099-DIVs or 1099-Bs, a Form 1098 if you pay a mortgage, and maybe not much more. Independent contractors need their 1099-MISCs, and the self-employed need to compile every bit of documentation related to business expenses they can find: store and restaurant receipts, mileage records, utility bills, and so on.<sup>1</sup>

**In totaling receipts, don't forget charitable donations.** The IRS wants all of them to be documented. A taxpayer who donates \$250 or more to a qualified charity needs a written acknowledgment of such a donation. If your own documentation is sufficiently detailed, you may deduct \$0.14 for each mile driven on behalf of a volunteer effort for a qualified charity.<sup>1</sup>

**Medical expenses & out-of-pocket expenses.** Collect receipts for any expense for which your employer doesn't reimburse you, and any medical bills that came your way last year.

**If you're turning to a tax preparer, stand out by being considerate.** If you present clean, neat and well-organized documentation to a preparer, that diligence and orderliness will matter. You might

get better and speedier service as a result: you are telegraphing that you are a step removed from the clients with missing or inadequate paperwork.

Make sure you give your preparer your federal tax I.D. number (TIN), and remember that joint filers must supply TINs for each spouse. If you claim anyone as a dependent, you will need to supply your preparer with that person's federal tax I.D. number. Any dependent you claim has to have a TIN, and that goes for newborns, infants and children as well. So if your kids don't have Social Security numbers yet, apply for them now using Form SS-5 (available online or at your Social Security office). If you claim the Child & Dependent Care Tax Credit, you will need to show the TIN for the person or business that takes care of your kids while you work.<sup>1,3</sup>

While we're on the subject of taxes, some other questions are worth examining...

**How long should you keep tax returns?** The IRS statute of limitations for refunds is 3 years, but if you underreport taxable income, fail to file a return or file a claim for a loss from worthless securities or bad debt deduction, it wants you to keep them longer. You may have heard that keeping your returns for 7 years is wise; some CPAs and tax advisors will tell you to keep them for life. If the tax records are linked to assets, you will want to retain them for when you figure out the depreciation, amortization, or depletion deduction and the gain or loss. Insurers and creditors may want you to keep federal tax returns indefinitely.<sup>2</sup>

**Can you use electronic files as records in audits?** Yes. In fact, early in the audit process, the IRS may request accounting software backup files via Form 4564 (the Information Document Request). Form 4564 asks the taxpayer/preparer to supply the file to the IRS on a flash drive, CD or DVD, plus the necessary administrator username and password. Nothing is emailed. The IRS has the ability to read most tax prep software files. For more, search online for "Electronic Accounting Software Records FAQs." The IRS page should be the top result.<sup>4</sup>

**How do you calculate cost basis for an investment?** A whole article could be written about this, and there are many potential variables in the calculation. At the most basic level with regards to stock, the cost basis is *original purchase price + any commission on the purchase*.

So in simple terms, if you buy 200 shares of the Little Emerging Company @ \$20 a share with a \$100 commission, your cost basis = \$4,100, or \$20.50 per share. If you sell all 200 shares for \$4,000 and incur another \$100 commission linked to the sale, you lose \$200 - the \$3,900 you wind up with falls \$200 short of your \$4,100 cost basis.<sup>5</sup>

Numerous factors affect cost basis: stock splits, dividend reinvestment, how shares of a security are bought or gifted. Cost basis may also be "stepped up" when an asset is inherited. Since 2011, brokerages have been required to keep track of cost basis for stocks and mutual fund shares, and to report cost basis to investors (and the IRS) when such securities are sold.<sup>5</sup>

**P.S.: this tax season is off to a late start.** Business filers were able to send in federal tax returns starting January 13, but the start date for processing 1040 and 1041 forms was pushed back to January 31. Per federal law, the April 15 deadline for federal tax returns remains in place, as does the 6-month extension available for those who file IRS Form 4868.<sup>6,7</sup>

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Week of September 30th, 2013

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